

Discovering Market Price

Select View: Market Analysis

Select Dimension: Market Group Choose "Contractors"

Select Dimension: Sales Class Choose "D"

Run Report

Change Categories to Items

Select Top: Change to 20 or 50

This shows the top 20 (or 50) items that D class Contractors buy from you. Ignore items that might not be "core items" to Contractors (maybe bought by only 1 or 2 customers, etc.) You might not know what you are looking for until you find it.

Set-up Market Price Policies in Step1 for the "core items" using Avg Price (on the Dimensions screen).