

# **Catalog Builder**

### Synopsis:

A short list or favorites list, a fast and efficient way to clean up your customer products list.

## Two types of catalogs:

- Specific Customer Catalog
- Market Catalog

#### Setting up a customer catalog:

- Create Shell
- > Modify

#### Order Desk:

- Send/Print Button
- Explanation of Colors
- ➤ How to modify customer for CSS:

#### Web Sales Rep:

How to maintain catalog in the field.

#### Web Customer Service:

> What does your customer see.

#### Summary For Customer Specific Catalogs:

- > Reps
- Pricing

#### Setting up a Market Catalog:

- ➢ What is it?
- > Who should set these up?
- Market Groups are Key.
- How to set one up.
- Consider 88 Graphics for you printed catalogs

Reference Items:



- > Purpose
- > Check it out in Order Desk