



Tuesday



Today's Meals



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- Breaks & Lunch – Same as yesterday.



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- Dinner Tonight, Splitting again:
 - Doc Ford's (green)
 - The Pointe (orange)



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Today's Meals

- Breaks & Lunch – Same as yesterday.
- Dinner Tonight, Splitting again:
 - Doc Ford's (green)
 - The Pointe (orange)
- Logistics the same for The Pointe, shuttles run 5:30-6:15
- After Party again tonight, 8:00-10:00



Wednesday Logistics



Wednesday Logistics

- Tomorrow we will be having Breakout Sessions only, no general meeting.



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- Mid morning break and lunch as usual.



Wednesday Logistics

- Tomorrow we will be having Breakout Sessions only, no general meeting.
- Mid morning break and lunch as usual.
- Last session ends at 2:55pm



This Year's Venue:



This Year's Venue:

- So.... What did you think?



SUGM Rotation Plan:



SUGM Rotation Plan:

- (assuming you like South Seas...)



SUGM Rotation Plan:

- (assuming you like South Seas...)
- We will do a 3 year rotation:



SUGM Rotation Plan:

- (assuming you like South Seas...)
- We will do a 3 year rotation:
 - Sanibel Harbour
 - South Seas
 - *Somewhere Else*



Next Year's Venue:



Next Year's Venue:

- Needed to find something completely different than what we have done



Next Year's Venue:

- Needed to find something completely different than what we have done
- Needed to find something fun, interesting



Next Year's Venue:

- Needed to find something completely different than what we have done
- Needed to find something fun, interesting
- Needed to find a spot that many of you might not yet have experienced....



Next Year's Venue:

- Needed to find something comfortable & easy



Next Year's Venue:

- Needed to find something comfortable & easy
- Easy? Did I say Easy??



Next Year's Venue:

- Needed to find something comfortable & easy
- Easy? Did I say Easy??
- I meant to say **EASY**



Next Year's Venue:

- Needed to find something comfortable & easy
- Easy? Did I say Easy??
- I meant to say the **BIG EASY**



We're Headed to New Orleans!





We're Headed to New Orleans!

- We'll be staying in the heart of the French Quarter



We're Headed to New Orleans!

- We'll be staying in the heart of the French Quarter
- At the Omni Royal Orleans Hotel



We're Headed to New Orleans!

- We'll be staying in the heart of the French Quarter
- At the Omni Royal Orleans Hotel
 - Located just 1 block from Bourbon Street
 - World class restaurants within a couple blocks
 - Many interesting shops and museums



Omni Royal Orleans Hotel





Omni Royal Orleans Hotel





Omni Royal Orleans Hotel







Omni Royal Orleans Hotel





Omni Royal Orleans Hotel





Royal Orleans Rooms:

- Wifi is included-no resort fee! Sign up w/Omni



Royal Orleans Rooms:

- Wifi is included-no resort fee! Sign up w/Omni
- Our rate for 'normal' convention rooms is
\$175/night for a Queen room (one bed)
\$185/night for a King room
\$199/night for a Double Double



Royal Orleans Rooms:

- Wifi is included-no resort fee! Sign up w/Omni
- Our rate for 'normal' convention rooms is
\$175/night for a Queen room (one bed)
\$185/night for a King room
\$199/night for a Double Double
- There are several other room types that you might be interested in...



Royal Orleans Rooms:

- \$265/night King with Balcony
\$275/night Double Double with Balcony
- \$325/night Petite Suite
- \$425/night Superior King Suite
- \$525/night Superior King Suite w/Balcony



Royal Orleans Rooms:

- Like last year, we are giving you attendees first 'dibs' on the rooms.



Royal Orleans Rooms:

- Like last year, we are giving you attendees first 'dibs' on the rooms.
- You can Pre-Register *now* on your app, and select the room type that you would like.



Royal Orleans Rooms:

- Like last year, we are giving you attendees first 'dibs' on the rooms.
- You can Pre-Register *now* on your app, and select the room type that you would like.
- Like last year, we won't complete the registration until January, this just gives you the opportunity to save the room type you want.



Milestone Awards



Milestone Awards

- If you are new with STEP1, be assured you can stay with us for years, even decades, and still have the most current, modern system in the industry.



Milestone Awards

- If you are new with STEP1, be assured you can stay with us for years, even decades, and still have the most current, modern system in the industry.
- Each year we hand out Milestone Awards to commemorate customer's key anniversaries



Milestone Awards

- If you are new with STEP1, be assured you can stay with us for years, even decades, and still have the most current, modern system in the industry.
- Each year we hand out Milestone Awards to commemorate customer's key anniversaries
- For each group please hold applause until the end, and each group please pause for a picture



Milestone Awards

Awards being presented today are only for those actually here.



5 Year Awards



5 Year Awards

- Hearn Paper



5 Year Awards

- Hearn Paper
- Sun State Janitorial Products



5 Year Awards

- Hearn Paper
- Sun State Janitorial Products



10 Year Awards



10 Year Awards

- None this year!



10 Year Awards

- None this year!
- Bunch of slackers!



15 Year Awards



15 Year Awards

- Tartan Supply



15 Year Awards

- Tartan Supply



20 Year Awards



20 Year Awards

- Janitor's Closet



20 Year Awards

- Janitor's Closet
- Retailer's Supply



20 Year Awards

- Janitor's Closet
- Retailer's Supply
- San-A-Care



20 Year Awards

- Janitor's Closet
- Retailer's Supply
- San-A-Care



25 Year Awards



25 Year Awards

- Reinert Paper & Chemical



25 Year Awards

- Reinert Paper & Chemical
- Wedge Supply



25 Year Awards

- Reinert Paper & Chemical
- Wedge Supply



'Convert Quote to Order' Procedure



'Convert Quote to Order' Procedure

- Button added to the Pending Quotes tab in Order Desk



'Convert Quote to Order' Procedure

- Button added to the Pending Quotes tab in Order Desk
- And button added when viewing a quote in Web Sales Rep



'Convert Quote to Order' Procedure

- When converting quote to order, it will:



'Convert Quote to Order' Procedure

- When converting quote to order, it will:
 - Reset Order Date to Today & clear the Target Ship Date



'Convert Quote to Order' Procedure

- When converting quote to order, it will:
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 - Change Order Status to 'New Order'



'Convert Quote to Order' Procedure

- When converting quote to order, it will:
 - Reset Order Date to Today & clear the Target Ship Date
 - Change Order Status to 'New Order'
 - Do a full cost refresh including Rebate Costs



'Convert Quote to Order' Procedure

- When converting quote to order, it will:
 - Reset Order Date to Today & clear the Target Ship Date
 - Change Order Status to 'New Order'
 - Do a full cost refresh including Rebate Costs
 - Reserve Stock Levels



'Convert Quote to Order' Procedure

- When converting quote to order, it will:
 - Reset Order Date to Today & clear the Target Ship Date
 - Change Order Status to 'New Order'
 - Do a full cost refresh including Rebate Costs
 - Reserve Stock Levels
 - Send out normal 'new order' alerts



'Convert Quote to Order' Procedure

- When converting quote to order, it will:
 - Reset Order Date to Today & clear the Target Ship Date
 - Change Order Status to 'New Order'
 - Do a full cost refresh including Rebate Costs
 - Reserve Stock Levels
 - Send out normal 'new order' alerts
 - It will NOT auto send an order confirmation. This is left under your control



Enhancements to 'A/R Balance Adjustment'



Enhancements to 'A/R Balance Adjustment'

- Users can select an adjustment 'Reason' from a lookup table



Enhancements to 'A/R Balance Adjustment'

- Users can select an adjustment 'Reason' from a lookup table
- This will allow Management to study why A/R balances are being adjusted



Enhancements to 'A/R Balance Adjustment'

- Users can select an adjustment 'Reason' from a lookup table
- This will allow Management to study why A/R balances are being adjusted
- Users can now select an 'Approved By' user to indicate who approved the balance adjustment



STEP1 Report Archives



STEP1 Report Archives

- You can now archive G/L reports to the cloud (requires S4 Cloud Interface)



STEP1 Report Archives

- You can now archive G/L reports to the cloud (requires S4 Cloud Interface)
- New 'Save to STEP1 Report Archives' printer option supported for all G/L reports in the G/L module.



STEP1 Report Archives

- You can now archive G/L reports to the cloud (requires S4 Cloud Interface)
- New 'Save to STEP1 Report Archives' printer option supported for all G/L reports in the G/L module.
- New 'Report Archives' tab in G/L Module to view or print any archived report.



Essendant Item Import Utility



Essendant Item Import Utility

- We're not playing favorites! Essendant has a national scope, and can provide you with an accurate file of what all of your costs actually are.



Essendant Item Import Utility

Enhanced Import/Update capabilities:



Essendant Item Import Utility

Enhanced Import/Update capabilities:

- Item groups can be imported as either Inventory Items or Reference Items



Essendant Item Import Utility

Enhanced Import/Update capabilities:

- Item groups can be imported as either Inventory Items or Reference Items
- Import Control at Primary Category Level:
 - JanSan, Office Supplies, Food Service, etc
 - Then choose Active, Non Stock, new items



Essendant Item Import Utility

Enhanced Import/Update capabilities:

- Item groups can be imported as either Inventory Items or Reference Items
- Import Control at Primary Category Level:
 - JanSan, Office Supplies, Food Service, etc
 - Then choose Active, Non Stock, new items

Essendant's ICAPS system allows customized downloads



Essendant Item Import Utility

STEP1 System Maintenance Utility * TRI-VALLEY SUPPLY

File Logs Search Reports SavedQueries Help

System | Reference Item Import | **Essendant Item Import/Update** | SD Parts Import/Update | Data Import Procedures | Cycle Count Startup | Utilities | SNAP Memo/Note Conversion | Sav >

Level1 Category Import Controls

Code	Category Description	Active Items	NonStock Items	New Items
01	OFFICE SUPPLIES	R	R	R
02	TECHNOLOGY	N	N	N
03	FURNITURE	N	N	N
04	FOODSERVICE	N	N	N
05	JAN SAN	I	R	I
06	INDUSTRIAL	N	N	N

For Speed reasons, ALWAYS run this procedure on your Step1 Server.

N = No Import
R = Import as Reference Items
I = Import as Inventory Items

Download Current Essendant Category List

Essendant->Step1 SubCat Cross Reference

Code	Essendant Category 2	Essendant Category 3	Essendant Category 4	Step1 SubCat
05-51-51-01	CHEMICALS	ADHESIVES & LUBRICANTS	ADHESIVES, GENERAL PURPOSE	95-ESSENDA
05-51-51-02	CHEMICALS	ADHESIVES & LUBRICANTS	LUBRICANTS, GENERAL PURPOSE	95-ESSENDA
05-51-52-01	CHEMICALS	CLEANING CHEMICALS	ALL PURPOSE CLEANERS & DEGREASERS	95-ESSENDA
05-51-52-02	CHEMICALS	CLEANING CHEMICALS	AUTOMOTIVE CARE	95-ESSENDA
05-51-52-03	CHEMICALS	CLEANING CHEMICALS	BATHROOM CLEANERS	95-ESSENDA
05-51-52-04	CHEMICALS	CLEANING CHEMICALS	CLEANSERS	95-ESSENDA
05-51-52-05	CHEMICALS	CLEANING CHEMICALS	DISH CARE	95-ESSENDA
05-51-52-06	CHEMICALS	CLEANING CHEMICALS	DISINFECTANTS	95-ESSENDA
05-51-52-07	CHEMICALS	CLEANING CHEMICALS	DRAIN CARE	95-ESSENDA
05-51-52-08	CHEMICALS	CLEANING CHEMICALS	FLOOR CARE	95-ESSENDA
05-51-52-09	CHEMICALS	CLEANING CHEMICALS	GLASS & SURFACE CLEANERS	95-ESSENDA
05-51-52-10	CHEMICALS	CLEANING CHEMICALS	KITCHEN CLEANERS	95-ESSENDA

Refresh SubCat List for Selected Level1 Category | Change Step1 SubCat for Highlighted Essendant Category | Set One Step1 SubCat for All Listed Essendant Cats

Essendant Item Update Options

- Update PO Cost for Items with Essendant as Primary Supplier
- Update Alt PO Cost for Items with Essendant as Alternate Supplier
- Reset Standard Costs to new imported costs (Only if Primary Supplier).
- Update Item List Price (and recalc Bracket1 %) (Only if Primary Supplier).
- Update Item Sub-Category based on SubCat Cross Reference table.
- Flag Discontinued Items as Obsolete (or Discontinued if still in stock).

Essendant New Item Import Options

New ItemCode Prefix:

New Item Description Opt: (S,L,C)

S=Use Short Desc, L=Long Desc (1st 60 chars).
C=Long Desc with overflow into Comments.

Stock Facility: **LOS A-LCA-39**
Last Update: **Fri 16-Sep-2016 8:19pm**

Import/Update Essendant Items

Connected to Server | STEP1 Software v7.3755 | TRIVALLEY | CMS



New 'Minimum Order Charge'



New 'Minimum Order Charge'

- History...



New 'Minimum Order Charge'

- Minimum Order Charge can be segregated by ABC rank of the customers.



New 'Minimum Order Charge'

- Minimum Order Charge can be segregated by ABC rank of the customers.
- Each 'rank' has a Charge, and a Description



New 'Minimum Order Charge'

- Minimum Order Charge can be segregated by ABC rank of the customers.
- Each 'rank' has a Charge, and a Description
- Minimum Order Charge appears:
 - In CSS for the Customer to see
 - In WSR for the Sales Rep to see
 - In Order Desk for Customer Service to see



New 'Minimum Order Charge'

- Minimum Order charge is:
 - Mandatory on CSS
 - Mandatory on WSR
 - Optional on Order Desk



New 'Minimum Order Charge'

- Minimum Order charge is:
 - Mandatory on CSS
 - Mandatory on WSR
 - Optional on Order Desk
- Let's go thru some examples:



New 'Minimum Order Charge'

- Example: 'D' Account threshold is \$250 order minimum, with a \$50 Minimum Order charge



New 'Minimum Order Charge'

- Example: 'D' Account threshold is \$250 order minimum, with a \$50 Minimum Order charge
- If customer tries to submit a \$150 order, it will add the \$50 fee to the order.



New 'Minimum Order Charge'

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- If customer tries to submit a \$150 order, it will add the \$50 fee to the order.
- Same with Web Sales Rep. The rep cannot override or eliminate the fee.



New 'Minimum Order Charge'

- Example: 'D' Account threshold is \$250 order minimum, with a \$50 Minimum Order charge
- If customer tries to submit a \$150 order, it will add the \$50 fee to the order.
- Same with Web Sales Rep. The rep cannot override or eliminate the fee.
- Order Desk will be alerted to the situation, but they can override and ignore the fee.



New 'Minimum Order Charge'

- Example: 'B' Account threshold is \$200 minimum, \$25 fee



New 'Minimum Order Charge'

- Example: 'B' Account threshold is \$200 minimum, \$25 fee
- All order platform responses are the same.



New 'Minimum Order Charge'

- Example: 'B' Account threshold is \$200 minimum, \$25 fee
- All order platform responses are the same.
- Example: 'A' Account threshold is \$150 minimum, with a \$0 fee
 - ...but with a message asking them to please consider adding to their order



New 'Minimum Order Charge'

- If a fee is assessed, it will appear on the invoice in the 'Miscellaneous Charge' field.



New 'Minimum Order Charge'

- If a fee is assessed, it will appear on the invoice in the 'Miscellaneous Charge' field.
- So if you are currently actively using that field, then you may not be able to use the 'Minimum Order Charge' feature.



Support Department Report



Support Department Report

- Gerry Human, VP



Support Department Report

Order Desk ** v738DEMO * STEP1 Supply Company

File Search Reports SavedQueries Help

- Support.step1.com F1
- Search Support KBase Alt+F1
- Search Your KBase Ctrl+F1
- Ask Support Shift+F1

AGNOS100	Agnes's Cleaning Services
AGLUT100	Agoura Lutheran Church
AIRCRA100	Aircraft Supply
ALLNV100	All Night Vet
ALLSE100	All Seasons Sports
ALTRU100	Altru Floor Care
AMAFLC100	Amazing Floor Care
AMFLA100	American Flag Floors
AMERI100	American Plumbing
AMEWR100	American Wrench & Tool
AMERS100	Ameriscape Supply
GROSS100	Anderson Frozen Foods
ANDRE100	Andreeseon Supply
APOST100	Apostles Church
ARAST100	Arastotle Cleaning
ARMAD100	Armadillo Floors
ASTHM100	Asthma Treatment Centers
AUBUR100	Auburn Services
AUSTI100	Austin's Floor Service
AUTOM100	Automation Specialists
AZTEC100	Aztec Transmission

Ask STEP1 Support

Company Name: * v738DEMO * STEP1 Supply Company

Contact Name: **Wallace Semper**

Contact Email: **WSemper@Step1Supply.com**

Urgency: Standard Step1 Version: 7.38

Step1 Module: ORDERDESK

Summary: Essendant Import Option Questions

Question/Problem:

Jeff, We have soem questions about the essendant import options and we would like to know how others are using these tools.

I'm here until 4pm today and all day tomorrow.

Thanks!

Wally

Attachment 1: C:\STEP1\ScreenShotEssItemUpdOpts.JPG

Attachment 2:

Attachment 3:

Upload Attachment Submit Cancel

Connected to Server



Thank You!

- Have a great day today, a fun night tonight, and a great day tomorrow!!!



SUM: Supply Usage Manager



SUM: Supply Usage Manager

- Designed for Multi Location accounts.



SUM: Supply Usage Manager

- Designed for Multi Location accounts.
- Helps you with all 3 issues for major accounts:
 - Budget control by location
 - Theft control by item by location
 - Item use compliance by location

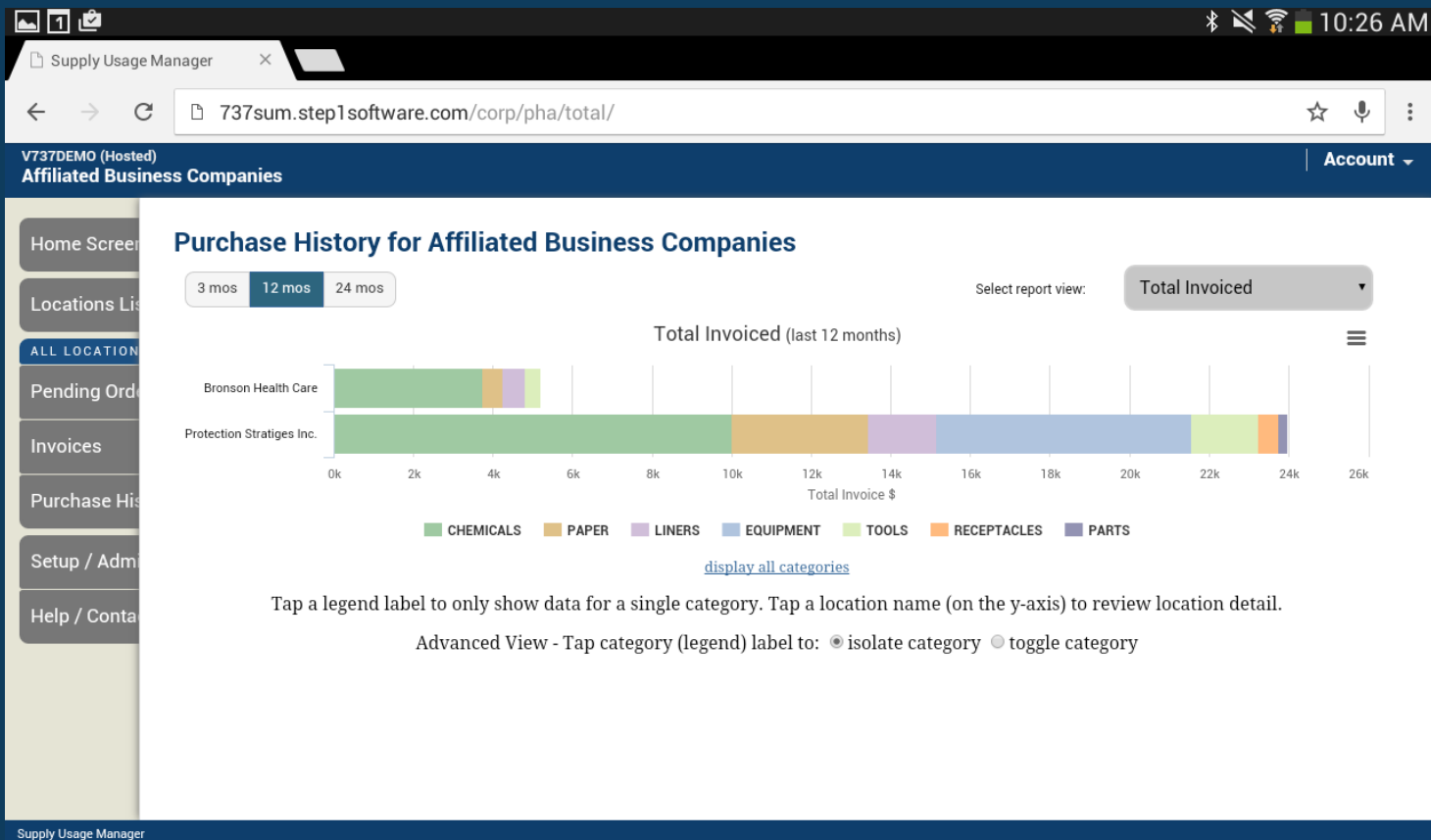


SUM: Supply Usage Manager

- Designed for Multi Location accounts.
- Helps you with all 3 issues for major accounts:
 - Budget control by location
 - Theft control by item by location
 - Item use compliance by location
- ...and goes to new levels to service the customer with information



SUM: Supply Usage Manager





SUM: Supply Usage Manager

Supply Usage Manager

737sum.step1software.com/corp/pha/cprod/usage

V737DEMO (Hosted) Affiliated Business Companies

Search item #/desc Go Account

Home Screen

Locations List

ALL LOCATIONS

Pending Orders 4

Invoices \$1,594






Purchase History

Setup / Admin

Help / Contact Info

Product Monthly Usage for Affiliated Business Companies

By Category Spreadsheet Product - Monthly Usage

	Jun 2014	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Total
CHEMICALS													
CHEM: Aerosols	-	-	-	-	-	-	-	\$102.72	-	\$130.20	-	-	\$232
 A985 Citrus Cleaner/Deodorizer	-	-	-	-	-	-	-	-	-	\$79.80	-	-	\$79
 YA007 Stainless Steel Cleaner	-	-	-	-	-	-	-	\$102.72	-	\$50.40	-	-	\$153
CHEM: Air Fresheners	-	\$98.93	\$35.00	\$39.11	\$109.11	\$78.22	\$43.32	-	\$253.22	\$253.22	-	-	\$910
 5121 Citrus Gel Air Freshener	-	\$33.95	-	\$39.11	\$39.11	\$78.22	-	-	\$78.22	\$78.22	-	-	\$346
 5131 Lemon/Lime gel air freshener	-	\$64.98	-	-	-	-	\$43.32	-	-	-	-	-	\$108
 07908-12 Tropical Tradewinds Metered	-	-	\$35.00	-	\$70.00	-	-	-	\$175.00	\$175.00	-	-	\$455

Supply Usage Manager



SUM: Supply Usage Manager

Supply Usage Manager

737sum.step1software.com/corp/pha/cprod/usage/grid

V737DEMO (Hosted)
Affiliated Business Companies

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Product Monthly Usage for Affiliated Business Companies

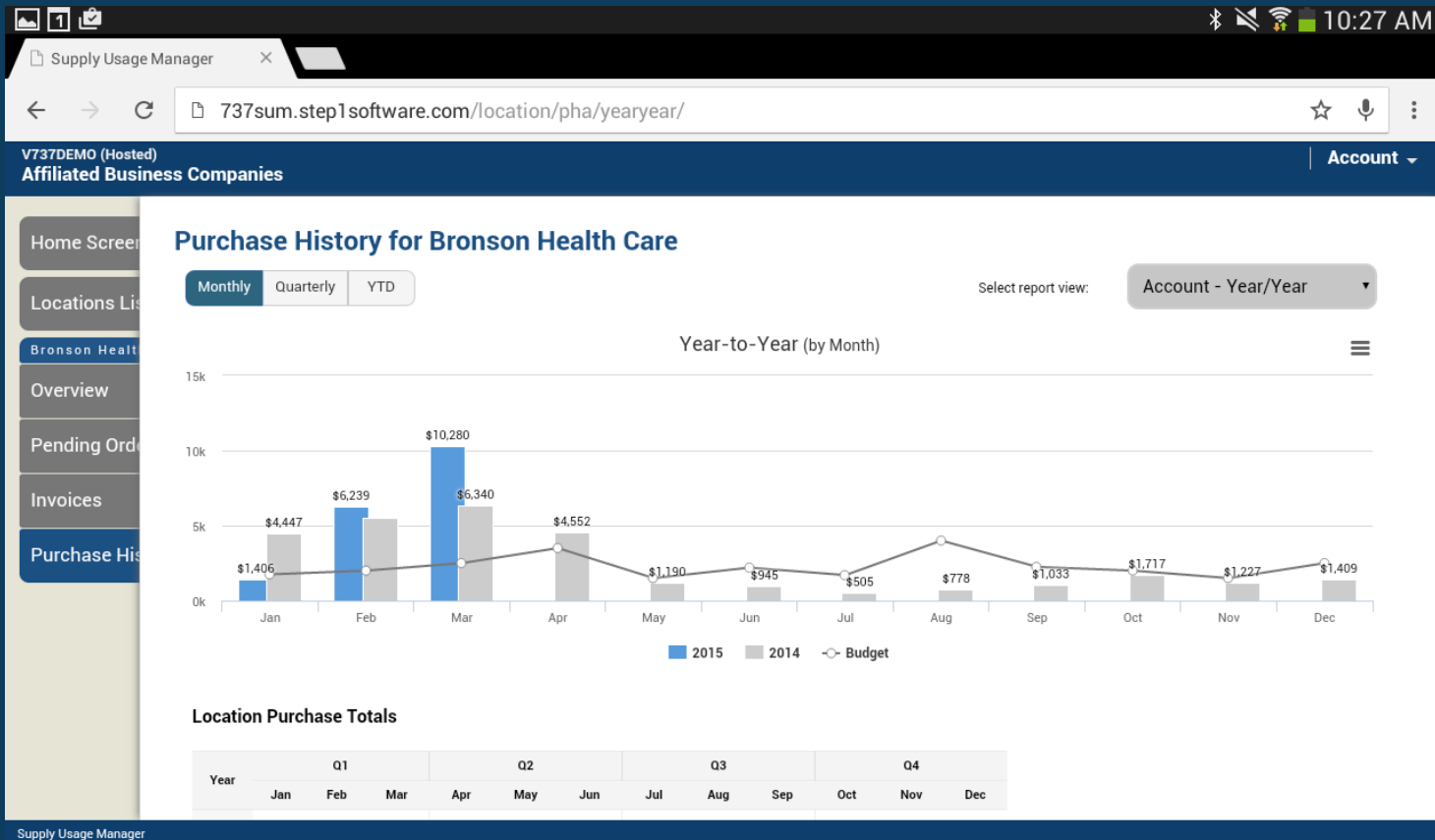
By Category Spreadsheet [download csv file](#) Product - Monthly Usage

Category	SubCategory	Item Number	Item Descr	Jun 2014	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015
CHEMICALS	CHEM: Aerosols	A985	Citrus Cleaner/Deodorizer	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CHEMICALS	CHEM: Aerosols	YA007	Stainless Steel Cleaner	0.00	0.00	0.00	0.00	0.00	0.00	0.00	102.72
CHEMICALS	CHEM: Air Fresheners	5121	Citrus Gel Air Freshener	0.00	33.95	0.00	39.11	39.11	78.22	0.00	0.00
CHEMICALS	CHEM: Air Fresheners	5131	Lemon/Lime gel air freshener	0.00	64.98	0.00	0.00	0.00	0.00	43.32	0.00
CHEMICALS	CHEM: Air Fresheners	07908-12	Tropical Tradewinds Metered	0.00	0.00	35.00	0.00	70.00	0.00	0.00	0.00
CHEMICALS	CHEM: All Purpose Cleaners	355	All Purpose Cleaner, 1GL	0.00	0.00	0.00	0.00	37.98	0.00	37.98	0.00
CHEMICALS	CHEM: All Purpose Cleaners	YA003	Baby Powder Spray	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CHEMICALS	CHEM: Carpet Care	06118	All Purpose Carpet Spotter	0.00	0.00	0.00	0.00	0.00	0.00	0.00	141.00
CHEMICALS	CHEM: Carpet Care	06121	Gum, Tar & Grease Remover	0.00	0.00	0.00	0.00	25.36	0.00	0.00	76.08

Supply Usage Manager

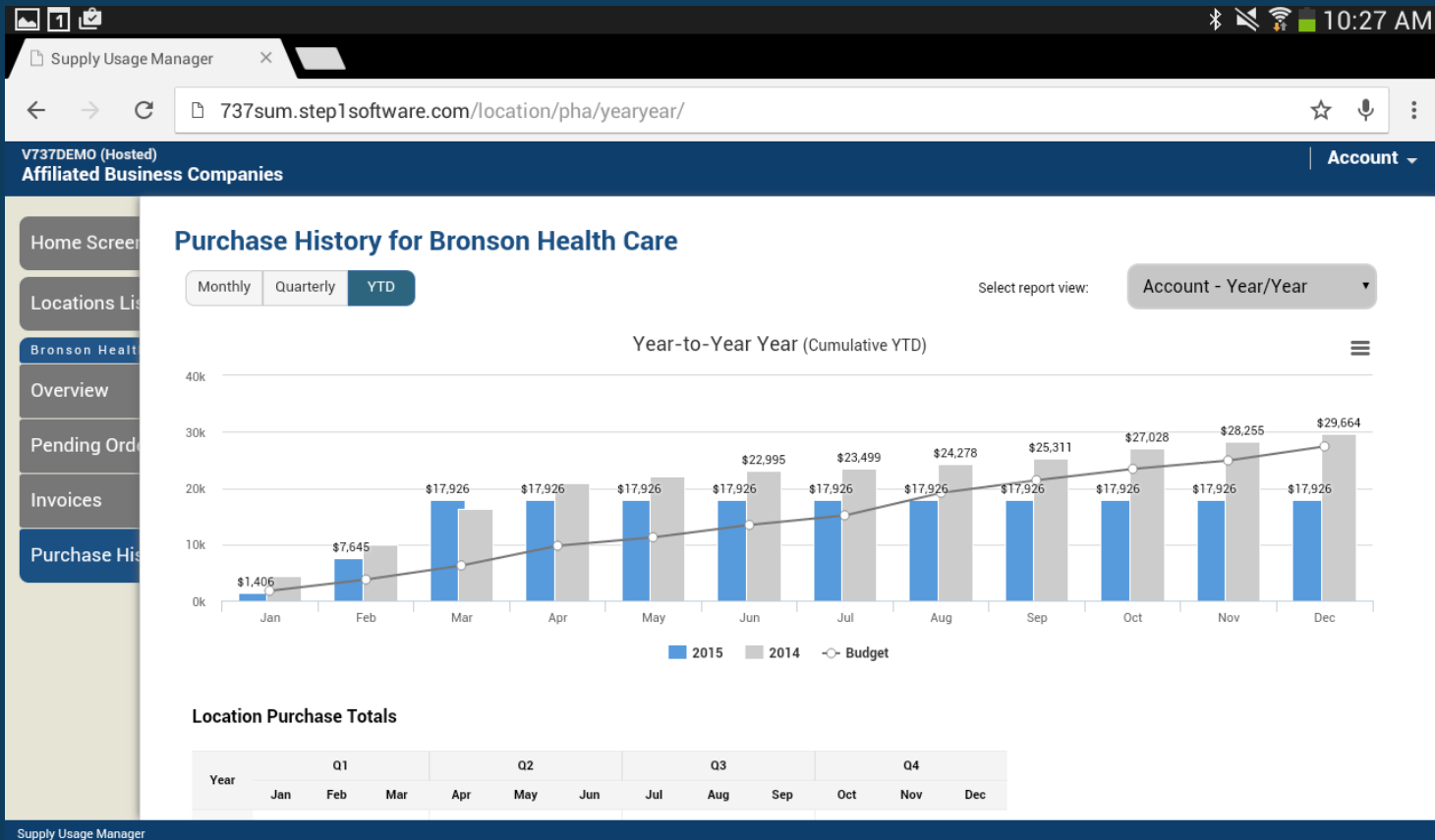


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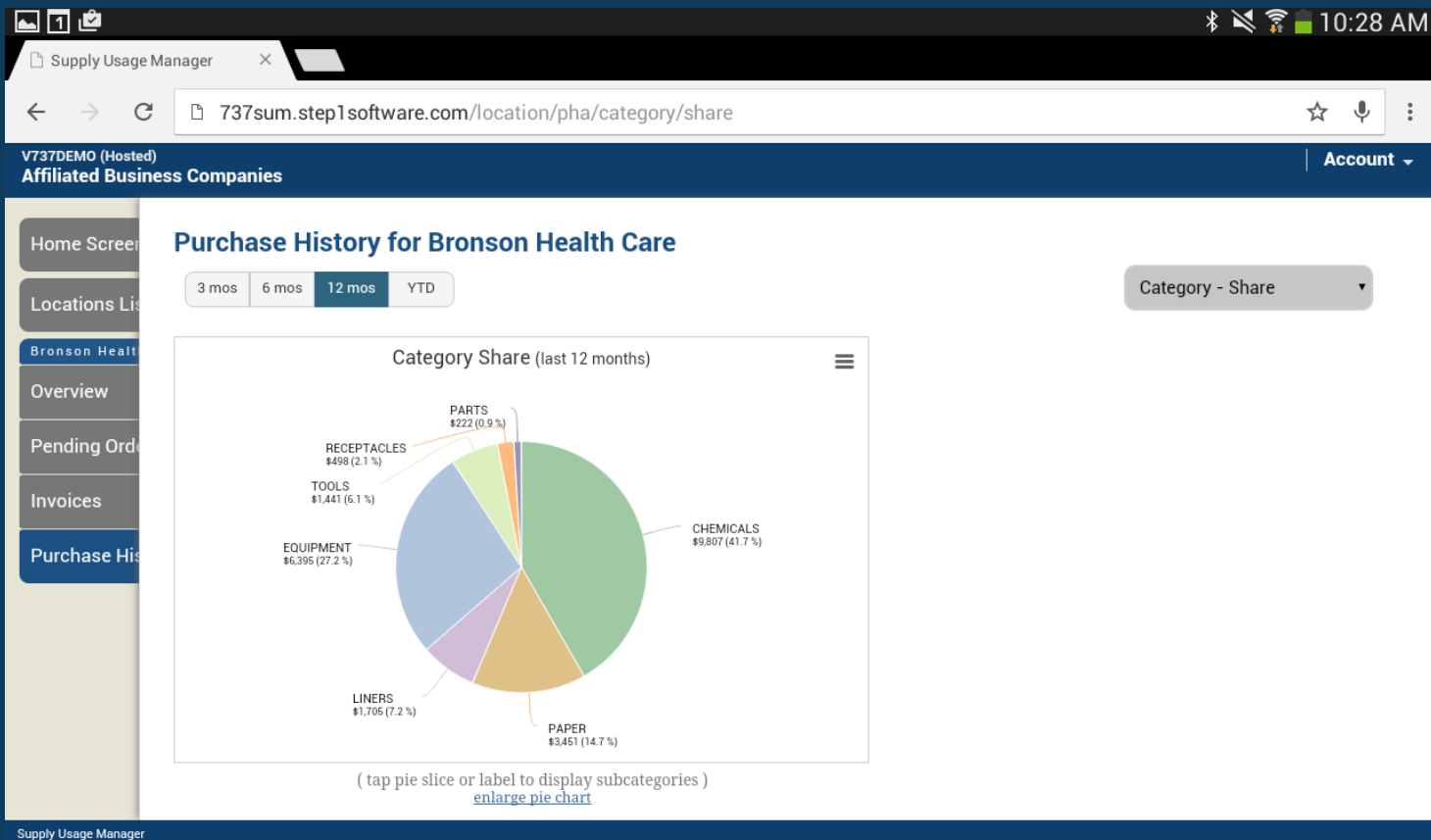


SUM: Supply Usage Manager





SUM: Supply Usage Manager





SUM: Supply Usage Manager

Supply Usage Manager

737sum.step1software.com/location/pha/category/share

V737DEMO (Hosted) Account

Purchase History for Bronson Health Care

3 mos 6 mos 12 mos YTD

Category - Share

Category Share (last 12 months)

Category	Amount	Share (%)
CHEMICALS	\$9,807	41.7 %
EQUIPMENT	\$6,395	27.2 %
PAPER	\$3,451	14.7 %
RECEPTACLES	\$498	2.1 %
TOOLS	\$1,441	6.1 %
LINERS	\$1,705	7.2 %
PARTS	\$222	0.9 %

(tap pie slice or label to display subcategories)
[enlarge pie chart](#)

CHEMICALS Subcategories

Subcategory	Amount
CHEM: Laundry	\$2,499
CHEM: Hand Soaps	\$2,076
CHEM: Concentrate	\$1,946
CHEM: Finish/Clnr/Seal/Strip	\$1,909
CHEM: Specialty Products	\$403
CHEM: Aerosols	\$277
CHEM: Restroom Cleaners	\$271

Supply Usage Manager



SUM: Supply Usage Manager

Supply Usage Manager

737sum.step1software.com/location/pha/cprod/usage

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Product Monthly Usage for Bronson Health Care

By Category Spreadsheet Product - Monthly Usage

CHEMICALS	Jun 2014	Jul 2014	Aug 2014	Sep 2014	Oct 2014	Nov 2014	Dec 2014	Jan 2015	Feb 2015	Mar 2015	Apr 2015	May 2015	Total
CHEM: Aerosols	-	-	-	-	-	-	-	-	-	\$79.80	-	-	\$79.80
 A985 Citrus Cleaner/Deodorizer	-	-	-	-	-	-	-	-	-	\$79.80	-	-	\$79.80
CHEM: Air Fresheners	-	\$98.93	\$35.00	\$39.11	\$109.11	\$78.22	\$43.32	-	\$253.22	\$253.22	-	-	\$910.13
 5121 Citrus Gel Air Freshener	-	\$33.95	-	\$39.11	\$39.11	\$78.22	-	-	\$78.22	\$78.22	-	-	\$346.83
 5131 Lemon/Lime gel air freshener	-	\$64.98	-	-	-	-	\$43.32	-	-	-	-	-	\$108.30
 07908-12 Tropical Tradewinds Metered	-	-	\$35.00	-	\$70.00	-	-	-	\$175.00	\$175.00	-	-	\$455.00
CHEM: All Purpose Cleaners	-	-	-	-	\$37.98	-	\$37.98	-	-	\$171.84	-	-	\$247.80
 355 All Purpose Cleaner,	-	-	-	-	\$37.98	-	\$37.98	-	-	\$75.96	-	-	\$151.92

Supply Usage Manager



CSS Future Enhancement



CSS Future Enhancement

- CSS – Customer Self Service – is a ‘shopping cart’ for your advanced, high end customers



CSS Future Enhancement

- CSS – Customer Self Service – is a ‘shopping cart’ for your advanced, high end customers
- It may only apply to a handful of your customers, but tends to be very useful to your largest accounts who have special order entry needs



CSS Future Enhancement

- CSS will allow phone based order entry



CSS Future Enhancement

- CSS will allow phone based order entry
- We envision the customer being able to toss an item into the shopping cart on the fly as they notice the need...



CSS Future Enhancement

- CSS will allow phone based order entry
- We envision the customer being able to toss an item into the shopping cart on the fly as they notice the need...
- ...then keep on going with whatever they were doing



CSS Future Enhancement

- CSS will be enhanced to allow phone based use
- We envision the customer being able to toss an item into the shopping cart on the fly as they notice the need...
- ...then keep on going with whatever they were doing
- Tentatively scheduled for 7.38



Single-SUM Future Product



Single-SUM Future Product

- We recognize the need for a Single Location version of SUM



Single-SUM Future Product

- We recognize the need for a Single Location version of SUM
- Same great reports as SUM for a one-location customer.



Single-SUM Future Product

- We recognize the need for a Single Location version of SUM
- Same great reports as SUM for a one-location customer.
- Still researching this product, tentatively scheduled for 7.38...



Thank You!

- Have a great day today, a fun night tonight, and a great day tomorrow!!!